

CONCEPT

Family Office

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Computer
Performance
Services

Our product **CONCEPT *Family Office***, in its variants:

SFO (Single Family Office)
MFO (Multi-Family Office)

is intended:

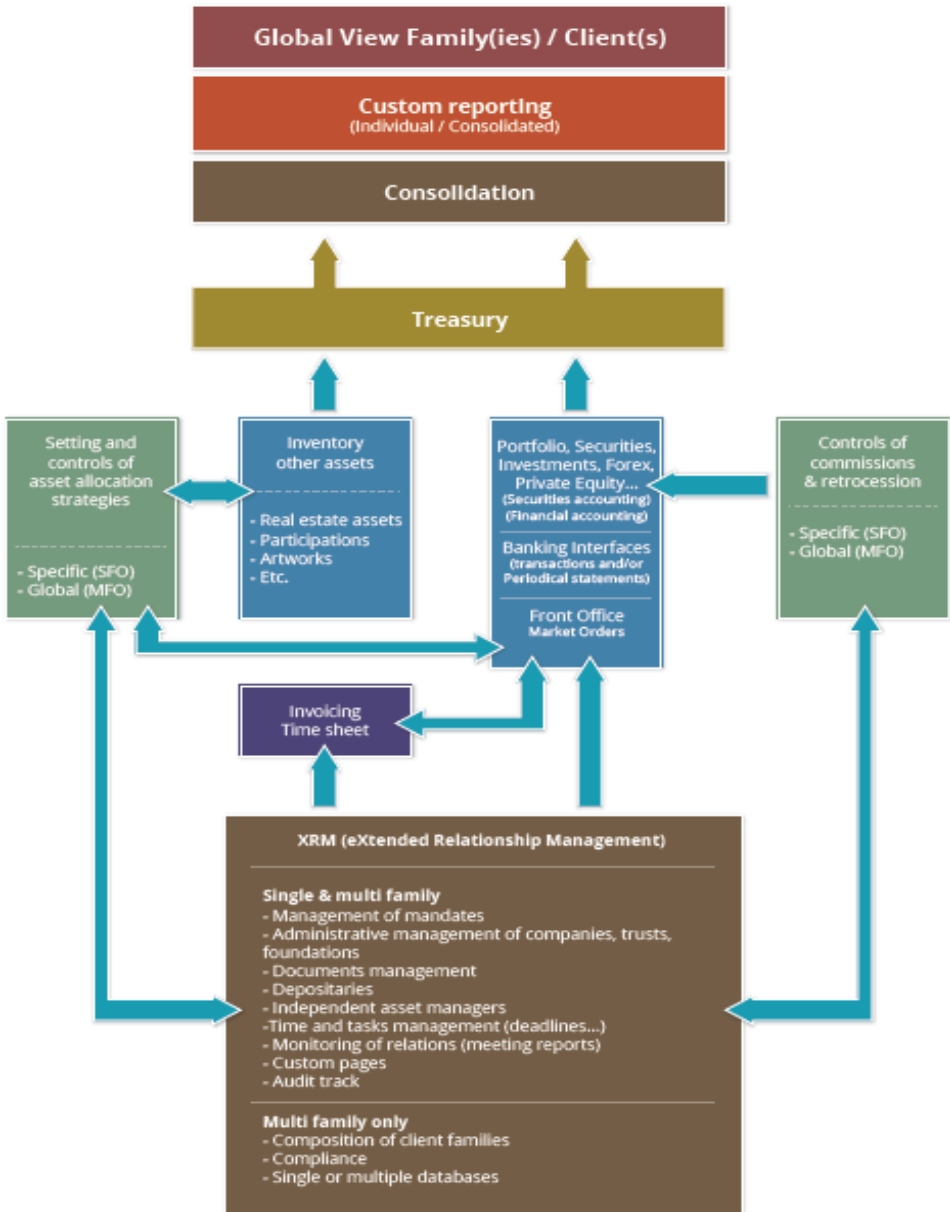
- **For families** wishing to organize autonomously the management of their family assets (variant "**SFO**")
- **For service providers** offering a family office service (variant "**MFO**"), such as:
 - Multi-Family Office
 - Asset managers (Company and/or independent asset managers)
 - Trustees
- **For banks** wishing to offer their customers the benefits of family office (variant "**MFO (B)**")

Because of its modularity and flexibility, **CONCEPT *Family Office*** can be configured to meet your immediate needs, while guaranteeing you already to accompany you in your future development.



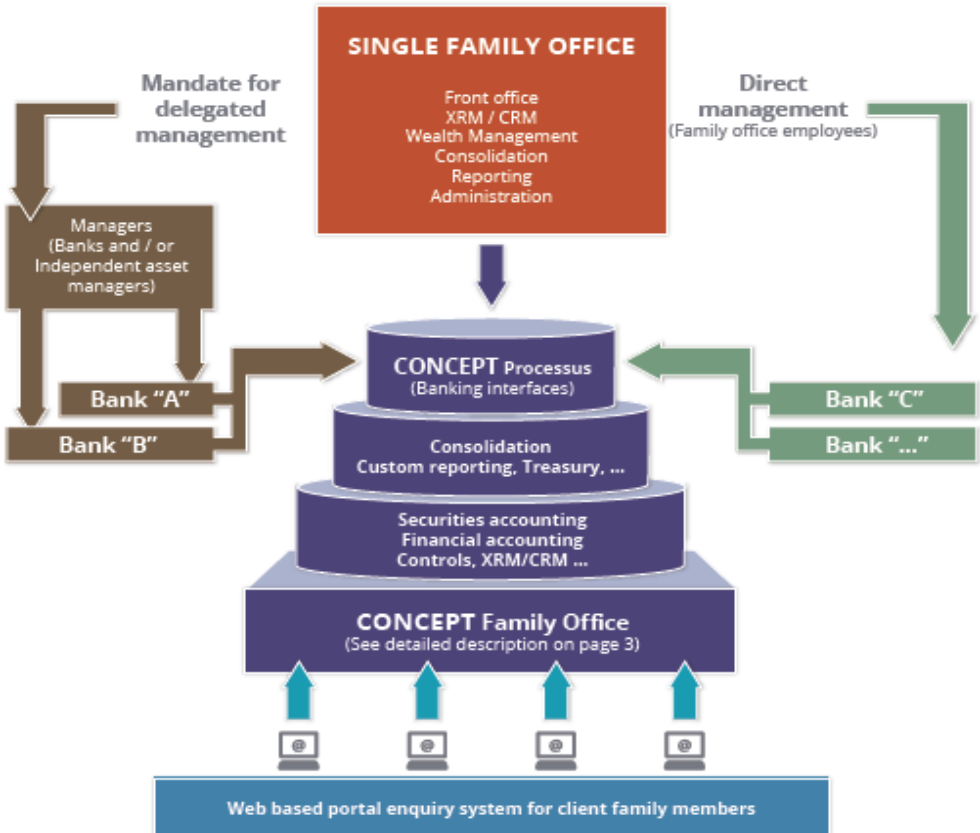
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Family Office

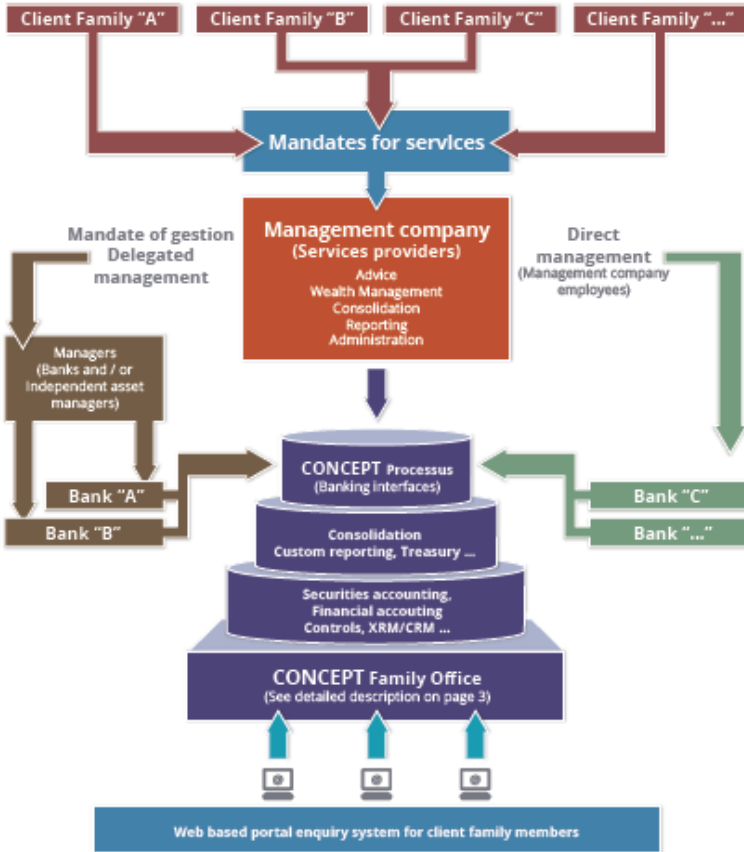


Variant "SFO" - Single Family Office

(for a family wishing to organize autonomously the management of their family assets)

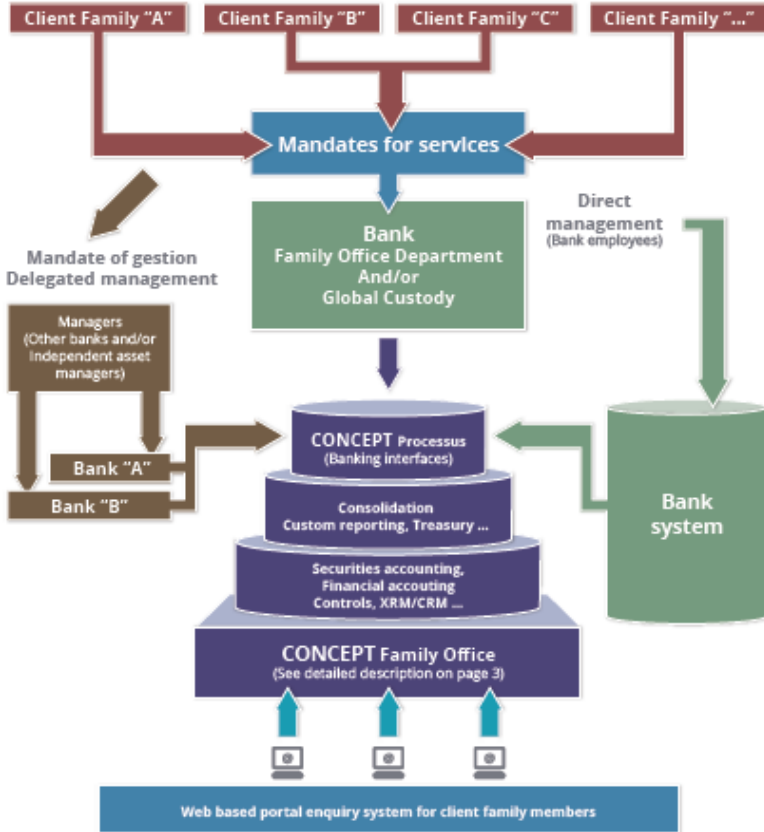


Variant "MFO" - Multi-family Office (for services providers offering family office services)



Variant "MFO" - Multi-family Office

(for banks wishing to offer their customers the benefits of family office)



Front Office - Market orders management / Instructions / Treasury

This module allows you to:

- View the **various portfolios of families through global views consolidated** (client, custodian, manager ...)
- Input the market orders
- Capture **all types of instructions** (cash, investments, forex, **private equity**, ...)
- Generate **customized consolidated reports** with **performance** calculation
- **Controls asset allocation**

Market orders can be individuals or grouped and include at least the following information :

- Security Nb
- Client
- Depository
- Quantity
- Price
- Duration of validity of the order
- Conditions (Good to cancel, limited orders etc ..)
- Specific transaction code
- Etc.

This order input automatically generates an outstanding transaction, incorporating a pre-calculation of commissions and bank charges in the securities accounting. These provisional transactions can then be immediately taken into account in all reports and analysis included in the solution.

Executed market orders can be controlled manually or automatically through our OPEN INTERFACE CONCEPT Processus.

A customizable dashboard, consisting of all cash input/output, displayed by currencies or accounts, allows to manage the **treasury budget**, according to monthly or quarterly periods.



Back Office / Securities Accounting / Other assets

This module includes all the information relating to the assets of client families. Therefore, it allows the users to :

- Keep the details of all transactions on securities, foreign exchange (Forex) and money market investments (time deposits, fiduciary deposits, loans), etc.
- **Keep an inventory of other assets with some information related to the acquisition, financing, valuation, and specific information according to their type:**
 - ✓ **Real estate** (rental incomes, mortgage, costs, ...)
 - ✓ **Works of art** (price list, second price, ...)
 - ✓ **Participations**
 - ✓ **Etc..**
- Keep an inventory of the positions by depository
- Calculate the cost price for each position as well as in the currency in which the security has been issued as in the reference currency of the client families.
- Evaluate the position using various prices from different sources
- Bring out automatically the result for each transaction (gain or loss of the transaction and the exchange result)
- If necessary, generate and record automatically entries in the financial accounting module
- **Estimate periodically portfolios of families, including the other assets**
- **Consolidate the various portfolios of one family, including the other assets**
- **Monitor, at any time, the positions of client families in terms of investment profile chosen by them or defined as part of a management mandate**
- **Control the commissions and retrocession applied by the depositories.**

It offers a large number of analysis (per client families, portfolios, miscellaneous risks) and a detailed calculation of performance.

A reporting tool allows you to define custom models (valuations, performances etc.), providing real added value to this activity.



CRM/XRM « *eXtended Relationship Management* »

This module enables you to manage, inquire and retain all data for the various parties involved in this activity :

- Client families
- Banks
- Beneficial owners and other stakeholders
- Various parties (Self-regulatory associations, auditors, etc.)
- Prospects
- Etc.

Amongst all the information maintained in this module, we would like to underline :

- Administrative management of companies, trusts, foundations, etc.
- Identities, addresses, contacts
- Information on mandates signed with:
 - Families
 - Depositories
- Description and valuation of other assets (real estate, work of arts, insurances, planes, boats etc.)
- **Management of all related documents. This management can also be integrated with an external system of electronic document management (DMS), like for example the software *THEREFORE™* marketed by CANON. (Interface already used by several clients)**
- Management of tasks and deadlines
- Monitoring of relations (client meeting reports, events management)
- Definition of the client families investment profile
- Definition of terms agreed with depositories and any retrocession

It is also possible to define additional fields and combine them into custom pages.



Security / Confidentiality

CONCEPT Family Office has been developed to offer our customers optimal data protection.

To do this, the following functions are therefore available :

- All rights may be defined by user and / or group of users with hierarchical function
- Protection of access safeguarded by module and program
- Ability to define rights such as « read, write, edit, create, print, export »
- Protection to access certain functions of the program
- Ability to protect some actions by password
- Ability to filter information
- Restrictions on access to certain functions of the program

Time and Task Management and Monitoring of Relations

This module enables the user to manage specific or recurring tasks as well as deadlines to which they may be linked.

- The first part is related to task management. This module is integrated into the whole solution and is mainly updated by the application program. Many automatic links exist. These include :
 - Expiry date of legal documents
 - Expiry date of mandates
 - Appointments and visits to customers
 - Etc.

The user can also define his own specific or recurring tasks. For each task he may mention subordinates, projected duration of work (planning), date of recall etc.

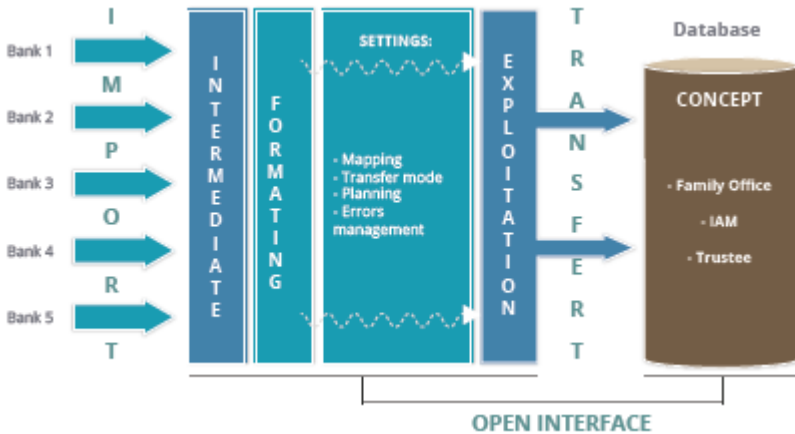
- The second part is a powerful **reporting tool**. It makes it possible to consult tasks and related deadlines according to many criteria :
 - By users, groups or for any user, with protection of access
 - By families, mandates and/or deadlines
 - By using specific time intervals (day, week, fortnight, month, quarter, half-year or year)
 - By using customized time intervals



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DESCRIPTION

This program is an « OPEN INTERFACE » which saves recapturing bank advices in various modules as:

- Securities accounting
- Financial accounting

This solution is reliable and efficient and therefore makes it possible to transfer safely positions and / or transactions such as cash/securities/investments/forex/coupons, etc. **avoiding risk of error.**

CONCEPT Processus reflects once again our willingness to rationalise administrative tasks and thus improve **productivity** and quality of work.

This interface can be integrated into many of our solutions

BANKS

Processus has already been configured for many banks and we would be pleased to provide you with further information about it.

If Processus is not yet adapted to your corresponding banks, our programming service is at your disposal for developing the required links.

The design of Processus allows quick adaptation to new banking software.

IMPORT

This function allows the conversion of data from a given bank by loading it in the intermediate data base of the Open Interface, a process which can be achieved manually or automatically.



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History

Our company was incorporated in 1992 and is owned by the group founded by CORPORATE PERFORMANCE HOLDING SA – Nyon.

Its management team, professional background such as banking, fiduciary / trust management and data processing, aimed to establish group of services able to provide

integrated and customized solutions to companies active in the world of finance, based in Switzerland and / or abroad.

This goal was achieved and our expertise is now recognized for our financial software as well as for our consulting and outsourcing services, through our subsidiary CORPORATE PERFORMANCE CONSULTING SA.

In order to ensure our customers a LONG TERM vision with our operating companies, a significant part of the share capital of Corporate Performance Holding SA was sold to a new entity formed in 2008 under the name PERENNITE HOLDING SA. This company is owned by a number of our employees, who through their commitment, contributed significantly to the development of our group

Products

Our solutions have been acquired for 20 years by Swiss and foreign clients installed in more than 15 countries.

Clients

Currently, they are nearly 80 customers who trust in us, among them well known banks, private banks, family offices, wealth management companies, independent asset managers, brokers, trust and fiduciary companies.

Philosophy

Our desire has always been to offer a range of financial software reproducing work processes to enable our customers to improve their productivity and control their risks, in compliance with legal requirements (AML / LBA)



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